

Boat to Sell ?

ABNB established in 1995 is renowned for its high quality boat brokerage service. ABNB prides itself on providing a personal service and for your re-assurance ABNB is a full member of British Marine Boat Retailers and Brokers Association.



- **Steps to be taken by you, the seller**
Preliminary details given over the phone.
Arrange an initial no obligation discussion.
Decide to sell through ABNB boat brokerage.
Prepare and dress your boat ready for sale.
Organise who will escort visitors on the boat.

- **ABNB will then**

Carry out a full inspection of around four to five hours with or without the owner present. Produce a highly detailed 4 page glossy colour brochure with layout and side view drawings. Advertise on its own website www.abnb.co.uk. Advertise in the major waterways magazines. Advertise on Apollo Duck, Twitter & Facebook.



- Potential buyers details are held on a computer database. We offer a **weekly email update** of boats added to our listings. ABNB's emphasis is on **personal service** rather than building a large list of boats, which we believe has lead to an unsurpassed sales rate. **ABNB works in co-operation with several boatyards and marinas as well as selling boats lying on private moorings.**

- **ABNB runs its own website www.abnb.co.uk**

Buyers can • Navigate the website easily using buttons & drop down menus
• Use the search facilities • See over 300 colour photos & layout drawings
• Read lots of boating information & helpful advice • **Download brochures**

- **ABNB operates from offices at Crick Wharf and also sells boats from private moorings.** Escorted only viewings by ABNB staff marina representatives or boat owners. The sales office is easily accessed by road, just over one mile from M1 J18, and features an individual colour photo display of all craft for sale.

- **ABNB is consistently busy even during out-of-season months** when enquirers, who are planning ahead to the next season, tend to be more committed. They particularly appreciate ABNB's system of highly detailed sales information, supported by experienced advice and personal service.

- **ABNB exhibits at the Crick Boat Show.**

- **ABNB does not take on all the boats that are offered** – for example if the condition and presentation of the boat is less than expected. We will advise if ABNB's service is not for your boat. The format of the brochures is particularly effective at conveying good specification & maintenance history.

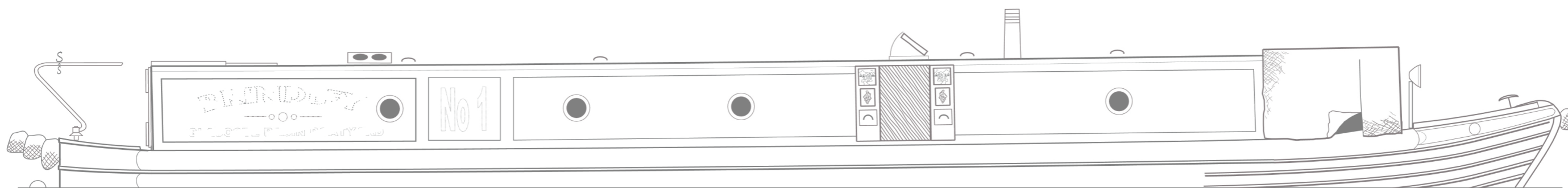
- In accordance with BRBA* code of practice, the brokerage service is supported by well-established administration procedures and monies paid by buyers are held in a Client Account, separate from ABNB's trading activities. Payment to owners is made promptly. Every step of the sale process involves clear documentation: brokerage agreement, sale agreement and bill of sale. For added protection, ABNB holds full Professional Indemnity insurance.

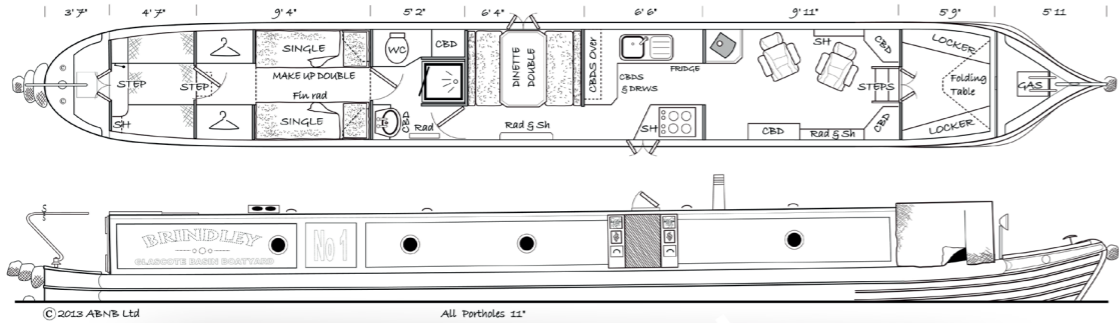
- ABNB operates strictly on a sole brokerage basis. The brokerage fee is 6% of the agreed sale price plus VAT. There are no other charges for selling your boat. No Sale no Fee (unless boat is withdrawn within six months). Terms & conditions apply.

- Free brokerage berths when they are available.

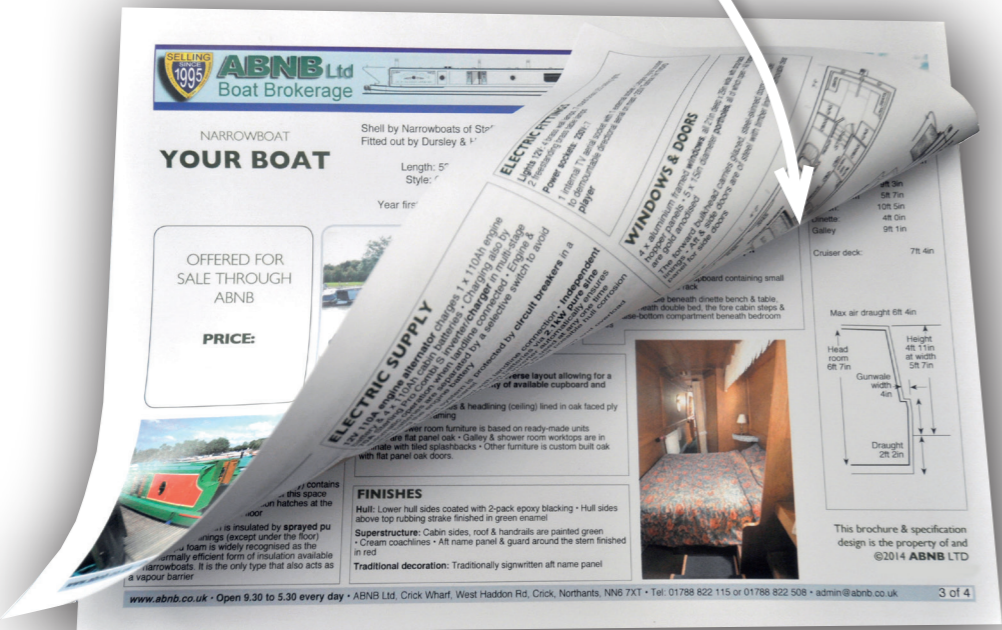
- Deposits on a no-quibble/ no-penalty basis. Electronic transfer of proceeds from sale via ABNB Client Account (separate from normal trading activities).

*Visit www.britishmarine.co.uk/brba for more information about the Boat Retailers and Brokers Association.





© 2013 ABNB Ltd All Portholes 11"



ON THE FRONT:

- Shell
- Fitout
- Length
- Style
- Engine
- Berths
- BSS
- Boat Summary
- External photos

INSIDE:

- Engine
- Installation
- Electrics
- Steelwork
- Windows
- Finishes
- Photos
- Detailed line drawing (as above)

INSIDE:

- Bathroom
- Seating
- Sleeping
- Fitting out
- Furnishings
- Storage
- Heating
- Appliances
- Photos
- Dimensions and more

ON THE BACK:

- Maintenance history
- Ownership history
- Location
- Inventory
- Certification
- Price
- More photos

Our 4 page colour sales brochure

ABNB Boat Brokerage
 Crick Wharf, West Haddon Road, Crick, Northants, NN6 7XT.
 Tel 01788 822115 or 01788 822508.
 website: www.abnb.co.uk email: admin@abnb.co.uk



Search Facility
 • Price range
 • Number of berths
 • Main usage

Button Navigation
 Drop down menus make site easy to use

Boat name & ref number
 Quote this name & number when contacting us about a viewing

Boat details
 Outline specification of the boat with clear headings

Each boat
 has its own page in its own window

Boats for Sale
 • Boats on Brokerage
 • Boat Search
 • Historic boats
 • Invest in a boat
 • Ex-hire boats
 • Compare the boats
 • E-mail update
 • Social Media
 • Site Map

Buying a Boat
 • The ABNB process
 • Boat Styles
 • Finance & Insurance
 • Size restrictions
 • 57ft myth
 • Surveyors
 • Tradesmen
 • Associated Marinas
 • Licences & Moorings

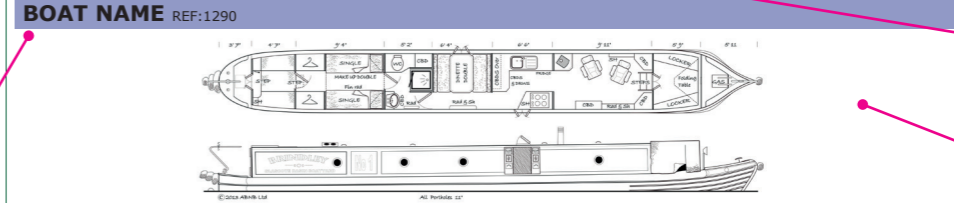
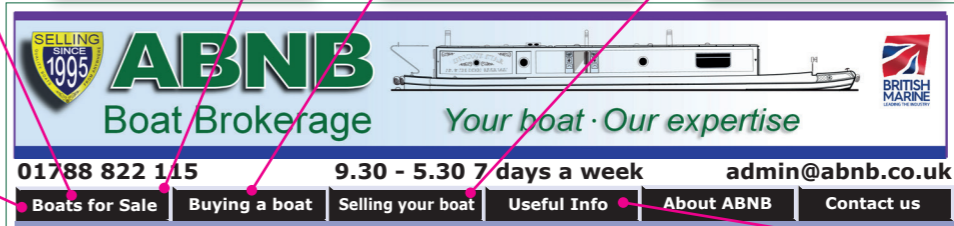
Selling your Boat
 • The ABNB process
 • Fees
 • Contact ABNB

Useful Info
 A wealth of boat information:
 • Boat Styles
 • Electrical Systems
 • Toilet Systems
 • Boat Maintenance
 • Heating Systems
 • Diesel
 • Lock Dimensions
 • Navigation Authorities
 • BMF • BRBA
 • Boat Associations
 • Professional Bodies
 • FAQ - BSS
 • FAQ - RCD

Scale drawings
 Detailed drawing showing the plan and side elevation

Download the brochure
 Download the brochures in your own home

Photographs
 Each boat has 10 to 15 photos all taken by us when we visit the boat



Length: 57ft 11in
Builder: Bluewater
Fitter-out: Kingdom Boats
Style: Trad
Year registered: 2005
Certification: BSS to 2009
Engine: Isuzu 35 diesel
Bowthruster: BCS 12V 85kgf
Plating: 10/6/4
Last out of water: before launch
Water tank: 150 gallons stainless steel
Headroom: 6ft 4in
Fit-out materials: Hull sides in maple-faced ply, cabin sides in framed maple-faced ply, bulkheads in maple-faced ply, blockboards, headlining in shiplap tongue & groove ash boards.
Insulation: Spray foam
Berths: 2+2
Berth sizes: 5ft 11in x 5ft 0in permanent double



Fridge: 12V 5cu ft Shoreline
Washer/dryer: Baumatic BWD 1300W full size washer/dryer
WC: Thetford Cassette
Shower: Large shower in tiled cubicle with curved acrylic doors
Cooker: New World s/steel hob, separate grill & oven - gas
Water Heating: Central heating & engine & 230V immersion heater to calorifier
Cabin heating: Eberspacher diesel central heating to 2 designer pipe rads & 2 panel rads, Becton solid fuel stove
Mains Power: Lapdline, Victron Phoenix 2500W inverter/charger
Other: Cratch & cover. One private owner.
Location: Staffs & Worcs Canal, Worcs
PRICE: £67,500
Current status: Available

Click for brochure
 Click for PDF brochure with in-depth detail of **BOAT NAME**

